

2022 DEALER PROGRAMS



LEVEL 1

- Discount: 55% (.45 multiplier) off current list pricing.
- \$8,000 net of product on display in one location and \$4,000 net in each satellite location.
- Standard payment terms; Net 30 DOI.
- Freight terms: FOB Murrieta, CA.
- Maintain annual sales volume of \$50,000 net.
- Qualifies for SPIFF program beginning 1/1/2022.
- Dealer locations on the Waterstone website.

LEVEL 2

- Discount; 50% (.50 multiplier) off current list pricing.
- \$4,000 net of product on display each location.
- Standard payment terms: Net 30 DOI.
- Freight terms: FOB Murrieta, CA.
- Maintain annual sales volume of \$15,000 net.
- Qualifies for SPIFF program beginning 1/1/2022.
- Dealer locations on the Waterstone website.

All display items are sold at a 70% discount (.3 multiplier) of current list pricing. Dealers must adhere to Waterstone terms and conditions including the UMRP Policy. Potential dealers must complete the Dealer Credit Application and have a valid resale license. To maintain "good credit standing" your account and your affiliated accounts cannot go on credit hold three times within a 12-month period.

To order or find out more, contact your local Waterstone Representative.

1-888-304-0660 • 951-304-0520 • www.waterstoneco.com

